TERMINUS SYSTEM INC.

PARTNER PROGRAM GUIDE

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Building a Worldwide Network of Terminus System Partners

Public — Distribution Unrestricted

Executive Summary

The Terminus System Partner Program is a portfolio-wide initiative to build a global network of individuals and organizations that can introduce, promote, refer, sell, deliver, implement, or otherwise support Terminus System offerings in their markets.

The program is intentionally flexible. It is designed to support the Terminus System portfolio as it evolves, without requiring the partnership structure to be redesigned whenever offerings change. The current official offering catalogue and applicable partner materials determine what is available and what requirements apply.

The program launches with one partnership status — Terminus System Partner. There is no joining fee at launch. Each Partner commits to generating at least USD 10,000 in cumulative sales of approved Terminus System offerings within the first six months of the partnership.

Partner status and offering authorization are separate. Becoming a Partner does not automatically authorize independent delivery of every Terminus System offering. Where an offering requires specific qualifications, training, accreditation, contractual terms, or written authorization, those requirements continue to apply.

This guide defines the partnership model, commitments, benefits, activities, authorization principles, application process, commercial model, governance requirements, and future development principles.

Section 1 — Terminus System Portfolio

The Partner Program applies to the Terminus System portfolio as it exists from time to time. It is designed to support the promotion, sale, referral, delivery, implementation, adoption, and development of current and future Terminus System offerings and related intellectual property.

Offerings may be introduced, changed, expanded, retired, or replaced without requiring a redesign of the Partner Program. The program therefore establishes a durable partnership structure rather than tying Partner status to a fixed catalogue.

The current official offering catalogue and applicable partner materials determine what is available for promotion, sale, referral, delivery, or implementation, as well as the requirements that apply to each activity.

Section 2 — Partnership Model

The partnership model is intentionally simple and portfolio-wide. Terminus System does not require separate partnership tiers for different levels of participation at launch.

A Partner may participate in one or more activities depending on its capabilities, market, relationship with Terminus System, and the requirements of the relevant offering. The same Partner status can therefore support different forms of collaboration without creating separate partnership categories for each activity.

Section 3 — Partner Status

The program launches with one partnership status: Terminus System Partner. Partner status provides a common foundation for commercial collaboration, referrals, sales, market development, delivery, implementation, training, content development, and other agreed activities.

Partner status and offering authorization are separate. Becoming a Partner does not automatically authorize independent delivery of every Terminus System service, course, assessment, implementation, certification, or other offering. Where an offering requires specific qualifications, training, accreditation, contractual terms, or written authorization, those requirements continue to apply.

Program Element	**Terminus System Partner**
Joining fee at launch	None
Six-month sales commitment	At least USD 10,000 in cumulative sales of approved Terminus System offerings
Sales measurement	According to the commercial terms and sales-attribution

	rules applicable to the partnership and relevant offerings
Partnership basis	Portfolio-wide; one Partner status at launch

Partner Commitments

- Promote approved Terminus System offerings through appropriate professional, organizational, or market channels.
- Generate or facilitate sales, qualified referrals, client introductions, participant enrollments, or other agreed commercial opportunities.
- Work actively toward the six-month USD 10,000 sales commitment.
- Use Terminus System names, trademarks, descriptions, and approved marketing materials accurately.
- Maintain professional conduct and provide reasonable information requested by Terminus System concerning partnership activity and sales.
- Comply with applicable agreements, privacy, confidentiality, intellectual-property, quality, and brand requirements.

Partner Benefits

- Digital Partner badge and approved logo assets, where applicable.
- Access to approved marketing, promotional, sales, and offering information materials.
- Listing in the public Partner Directory, subject to program requirements.
- Partner communications, announcements, and selected enablement activities.
- Opportunities to participate in selected training, workshops, events, co-marketing, content, research, and business-development activities.
- Right to identify the individual or organization as a Terminus System Partner while the partnership remains active and in good standing.

Section 4 — Benefits & Commitments Matrix

The following matrix summarizes the common benefits and boundaries associated with the single Partner status.

Benefit / Capability	**Partner**
Digital Partner badge and approved logo assets	Yes, where applicable
Public Partner Directory listing	Yes
Marketing and promotional materials	Yes
Partner communications and announcements	Yes
Sales / business-development enablement	Yes, as applicable
Participation in selected events and workshops	Yes, as applicable
Opportunities for co-marketing and content	Yes, by agreement
Offering-specific delivery authorization	Subject to applicable requirements
Access to additional tools or materials	Subject to offering and partnership terms

Section 5 — Partnership Activities & Authorization

The Partner Program is broad enough to accommodate different forms of collaboration without requiring a new partnership type for each activity. A Partner may promote, refer, sell, deliver, implement, host, co-develop, or otherwise support an offering when the applicable requirements and authorization are in place.

Activity	**Partner Participation**
Promote approved Terminus System offerings	Authorized

Refer leads / participants	Authorized
Use approved marketing materials	Authorized
Sell approved offerings	By applicable commercial arrangement
Deliver professional consulting/services	Offering-specific qualification and written authorization required
Deliver assessments/testing	Offering-specific qualification and written authorization required
Deliver courses/workshops	Offering-specific trainer/facilitator requirements and authorization required
Implement solutions or programs	Project scope, qualification, and written authorization required
Co-develop content or offerings	By written agreement
Business development and market development	By agreement and applicable offering requirements

Authorization Principle

Partner status does not automatically authorize independent delivery of every Terminus System service, course, assessment, implementation, certification, or other offering. Authorization is tied to the specific offering and its applicable qualification, agreement, scope, and quality requirements.

Section 6 — Training, Courses & Workshops

Training, courses, workshops, and executive programs are part of the Partner Program and may be promoted, referred, sold, hosted, delivered, or co-developed by Partners, subject to the requirements of the individual offering.

The program does not assume that every Partner is a trainer or facilitator. A Partner may promote or refer an offering without delivery authorization; independent delivery requires the relevant qualification, training, materials, quality requirements, and written authorization.

Training Partner Requirements

- Demonstrated subject-matter knowledge appropriate to the offering where independent delivery is requested.
- Completion of any required Terminus System trainer, facilitator, technical, or other qualification.
- Use of current approved courseware, participant materials, assessments, certificates, and delivery procedures.
- Compliance with applicable delivery, attendance, assessment, learner-record, privacy, security, and quality requirements.
- Submission of required delivery and participant information after each authorized program.

Training Area	**Typical Partner Participation**
Training & Courses	Referral, sales, hosted delivery, authorized instruction, corporate cohort support, or co-development
Workshops & Executive Programs	Promotion, enrollment generation, hosting, facilitation, co-delivery, or co-development
Professional Development	Introduction into organizational, academic, or professional-development channels
New Training Offerings	Participation according to requirements published for each offering

Section 7 — Professional Services

Professional services may be supported through referral, business development, co-delivery, implementation, or authorized delivery. Each engagement requires an appropriate scope, qualified personnel, professional conduct, and commercial and delivery terms agreed with Terminus System.

For regulated, high-risk, technically specialized, client-specific, or otherwise sensitive engagements, Terminus System may require direct participation, review, approval, or delivery by Terminus System personnel even when a Partner has relevant qualifications.

Service Activity	Representative Scope
Advisory / Consulting	Professional advisory, strategy, architecture, risk, governance, transformation, technology, security, or related consulting activities as offered.
Assessment / Audit	Assessment, audit, review, maturity, readiness, or related evaluation activities as offered.
Implementation	Implementation, transformation, improvement, or operational support as offered.
Technical Services	Specialized technical services, testing, engineering, or security activities as offered.
Managed / Ongoing Services	Ongoing services or operational support where offered and authorized.
Incident / Response Services	Incident-related, investigative, recovery, or response support where offered and authorized.

Section 8 — Products, Publications & Intellectual Property

The Partner Program also supports the promotion, sale, distribution, adoption, and appropriate use of Terminus System products and intellectual property, including publications, courses, guides, assessments, methodologies, frameworks, digital materials, and other current or future offerings.

- Partners may promote and sell approved products and publications under the applicable commercial arrangement.
- Partners may introduce appropriate products and learning materials into organizational, academic, professional-development, or other relevant channels.
- Partners may distribute, resell, license, or bundle products only where expressly permitted by the applicable commercial arrangement.
- Copyright, trademarks, courseware, assessment content, methodologies, frameworks, and other intellectual property remain subject to Terminus System ownership, licensing, and usage rules.
- Translation, localization, adaptation, reproduction, derivative development, or other material modification requires written approval.

Section 9 — Application & Approval Process

The application process is designed to be straightforward while allowing Terminus System to confirm the applicant's identity, professional or organizational profile, intended activities, market capability, and ability to support the partnership's commercial commitment.

Application Information

Field	Purpose
Full name / Organization name	Identify applicant and confirm legal name for agreement

	and directory purposes.
Country and region	Understand geographic coverage and market context.
Applicant profile	Understand applicant's role, organization, experience, and relevant capabilities.
Primary partnership activities	Identify intended sales, referral, training, delivery, implementation, content, or other activities.
Relevant market / network	Understand target customers, sectors, channels, audience, or institutional reach.
Relevant portfolio interests	Identify types of Terminus System offerings the applicant intends to promote, sell, or support.
Six-month sales approach	Understand how the applicant expects to work toward the USD 10,000 commitment.
Website / professional profile	Support basic professional and organizational verification.
Questions or additional information	Provide context for review.

Approval Process

1. Application Submitted — Day 0
2. Initial Review — Days 1–5
3. Discussion / Clarification — As required
4. Approval & Onboarding — After approval
5. Offering Authorization — As applicable

Eligibility & Ongoing Requirements

Requirement	**Partner**
General eligibility	Applicant must satisfy basic professional, organizational, and conduct requirements.
Joining fee at launch	None
Six-month sales commitment	At least USD 10,000 in cumulative sales of approved Terminus System offerings.
Sales measurement	Measured against commercial terms and sales-attribution rules applicable to the partnership and offerings.
Reporting	Partner provides reasonable activity and sales information requested by Terminus System.
Delivery qualification	Required for each offering where independent delivery is requested.
Ongoing standing	Comply with agreements, brand, quality, confidentiality, privacy, and intellectual-property requirements.

Section 10 — Partner Directory & Visibility

The Partner Directory is a public registry of active Partners. It supports discoverability, market access, partner-to-partner referrals, and visibility. Directory information may include the Partner's name, organization, country or region, website, approved areas of activity, and other information agreed with Terminus System.

Directory Field	**Description**
Partner name	Individual or organization name

Logo	Approved logo where provided
Country / region	Primary geographic coverage
Partner status	Terminus System Partner
Approved activity areas	Activities approved for the Partner
Website / profile	Public professional or organizational profile
Partner since	Date or year partnership became active
Authorized offerings	Specific offerings authorized where applicable

Directory information is subject to accuracy, privacy, brand, and program requirements. Terminus System may update, suspend, or remove a listing when partnership status changes or information no longer meets program requirements.

Section 11 — Commercial & Revenue Model

The Partner Program does not impose one universal commission or margin across all offerings. The applicable commercial model may vary according to the offering, Partner activity, territory, delivery responsibility, customer ownership, sales channel, and other agreed conditions.

The six-month USD 10,000 sales commitment is a program-level launch requirement; individual transactions remain subject to their applicable commercial terms.

No Partner should quote, discount, bundle, sublicense, modify, or otherwise commercialize a Terminus System offering outside the commercial and brand terms approved for that offering.

Commercial Model	**Typical Application**
Referral	Partner introduces a qualified lead or participant; referral economics apply where agreed.
Enrollment / Registration	Partner generates registrations for approved courses, workshops, events, or programs under an agreed arrangement.
Reseller / Channel	Partner sells an approved product or service under a defined reseller or channel agreement.
Authorized Delivery	Partner delivers an authorized course, workshop, assessment, or service and receives agreed delivery economics.
Co-Delivery	Terminus System and Partner jointly deliver under a defined scope and commercial arrangement.
Implementation	Partner supports implementation under a project-specific scope and commercial arrangement.
Other Commercial Models	Additional models may be introduced for specific offerings, markets, or strategic opportunities.

Section 12 — Quality, Brand & Partner Governance

- Partners must use current Terminus System names, descriptions, trademarks, and approved materials.
- Partners must not make unsupported claims about certifications, outcomes, authorization, customer relationships, or capabilities.
- Delivery quality must meet the requirements established for the specific offering or activity.
- Participant and client information must be handled according to applicable privacy, confidentiality, contractual, and security requirements.

- Material complaints, incidents, delivery failures, intellectual-property misuse, or misleading representations must be reported promptly.
- Terminus System may suspend or terminate partnership status or offering authorization for material non-compliance, failure to meet commitments, misuse of intellectual property, or other grounds established in the applicable agreement.

The governance approach is intended to protect clients, participants, Partners, Terminus System intellectual property, and the integrity of the offerings while allowing legitimate commercial and professional collaboration.

Section 13 — Program Development, Future Expansion & Contact

The Partner Program is designed to evolve without requiring a tiered partnership structure. Terminus System may introduce additional partner capabilities, commercial models, enablement resources, authorization pathways, geographic initiatives, sector programs, or strategic collaboration mechanisms as the business and portfolio develop.

Potential Future Development

- Expanded sales and referral programs.
- Additional training and delivery authorization pathways.
- Joint development of courses, workshops, assessments, research, publications, or other intellectual property.
- Co-marketing, events, publications, and thought-leadership activities.
- Market development across cybersecurity, AI, business transformation, governance, and related fields.
- Special commercial, territorial, institutional, or sector arrangements by agreement.

Program Evolution

- Terminus System may revise the Partner Program, benefits, commercial mechanisms, and activity requirements as the business and portfolio evolve.
- Material changes affecting an active Partner agreement will be communicated and handled in accordance with the applicable agreement.
- New offerings may be added without changing the Partner status.
- Offering-specific authorization and qualification requirements may be introduced as necessary.
- Additional written arrangements may be established for specific markets, offerings, or collaborations.

How to Apply

Applicants should describe their market, network, intended partnership activities, relevant capabilities, and approach to achieving the initial USD 10,000 sales commitment.

Email: sait@terminusys.com

Website: www.terminusys.com

Academy: academy.terminusys.com

Appendix A — Partner Program Activity Map

Partner Need / Objective	Potential Terminus System Participation
Generate new business	Referral, lead generation, sales, or channel activity
Expand market access	Local, sectoral, institutional, or organizational business development
Deliver training	Authorized delivery of applicable courses or workshops
Support professional engagements	Referral, co-delivery, implementation, or authorized service delivery
Promote products/publications	Sales, distribution, enrollment, or market development
Develop content/knowledge	Research, translation, localization, case studies, teaching materials, or co-development
Support transformation initiatives	Business, technology, cybersecurity, AI, governance, or related transformation activities as offered
Build long-term collaboration	Joint programs, events, research, publications, or other agreed initiatives

Appendix B — Document Control

Document Control Item	Value
Document Title	Terminus System Partner Program Guide
Document ID	TSP-PPG-001
Version	1.1
Effective Date	2026
Owner	Dr. Nader Iranpour, Founder — Secure AI Transformation™
Organization	Terminus System Inc.
Classification	Public — Distribution Unrestricted
Supersedes	TSP-PPG-001 v1.0
Review	Review when major changes occur to the partnership model, sales commitment, portfolio, commercial model, or authorization requirements.